

SECTION I - FY 2013 FPI SALES BY 4-DIGIT FSC CODE AND CUSTOMER
10/01/12 to 9/30/13

FSC Code	FSC Description & Customer/Agency	Sales
2590	Miscellaneous Vehicular Components	
	Department of Defense	\$59,624
3920	Material Handling Equipment	
	Department of Treasury	\$55,392
	Bureau of Prisons	33,294
	Department of Defense	4,495

		\$93,181
3990	Miscellaneous Material Handling Equipment	
	Other Agencies and Customers	\$352,240
	Department of Defense	232,050
	Bureau of Prisons	64,438

		\$648,728
4240	Safety & Rescue Equipment	
	General Services Administration	\$340,687
	Department of Veterans Affairs	2,160
	Bureau of Prisons	1,758
	Other Agencies and Customers	611
	Department of Agriculture	27
	Department of Defense	25

		\$345,268
4460	Industrial Filters	
	Other Agencies and Customers	\$987,695
	Department of Defense	804,431
	Department of Veterans Affairs	644,194
	Bureau of Prisons	546,908
	Social Security Administration	102,674
	U.S. Courts	73,288
	Department of Commerce	24,860
	Department of Homeland Security	23,583
	Department of Energy	15,494
	Department of Justice	14,562
	Department of Treasury	8,047

	Department of Transportation	3,968	
	Department of Interior	3,739	
	Department of Health & Human Services	1,280	
	Environmental Protection Agency	1,096	
	Department of Labor	1,074	
	Office of Personnel Management	226	
	Department of Agriculture	180	
		-----	\$3,257,299
5140	Tool Bags		
	General Services Administration	\$296,631	
	Other Agencies and Customers	6,606	
		-----	\$303,237
5340	Miscellaneous Hardware		
	General Services Administration	\$13,918	
	Department of Homeland Security	2,800	
	Department of Defense	540	
		-----	\$17,258
5660	Fencing, Fences, and Gates		
	Bureau of Prisons	\$28,322	
	Department of Defense	8,762	
		-----	\$37,084
5670	Building Components, Pre-fabricated		
	Bureau of Prisons	\$784,611	
	Other Agencies and Customers	2,468	
		-----	\$787,079
5820	Radio Mounts		
	Department of Defense		\$60,923
5855	Cable, Cord and Wire Assemblies		
	Department of Defense		\$124,000
5895	Miscellaneous Communications Equipment		

	Department of Defense		\$26,340,018
5995	Cable, Cord, and Wire Assemblies		
	Department of Defense		\$8,222,090
5998	Circuit Cards		
	Department of Defense		\$1,336
5999	Miscellaneous Electrical and Electronic Components		
	Department of Defense	\$3,112,075	
	Department of Homeland Security	1,728	
		-----	\$3,113,803
6110	Electrical Control Equipment		
	Department of Defense		\$1,070,928
6117	SolarHeating Systems Manufacturing		
	Department of Defense		\$72,100
6135	Batteries, Non-rechargeable		
	Department of Defense		\$20,983
6150	Miscellaneous Electrical Power/Distribution Equipment		
	Department of Defense	\$3,494,035	
	General Services Administration	277,867	
		-----	\$3,771,902
6160	Battery Boxes		
	Department of Defense		\$50,448
6230	Electric Portable Hand Lighting Equipment		
	General Services Administration	\$42,776	
	Department of Defense	10,220	
		-----	\$52,996

6540	Optical Instruments/Equipment		
	Bureau of Prisons	\$1,176,775	
	Department of Defense	232,288	
	Department of Veterans Affairs	19,799	
	Department of Homeland Security	9,638	
	Department of Interior	8,727	
	Department of Labor	8,302	
	Department of Agriculture	3,782	
	Nuclear Regulatory Commission	2,741	
	Department of Justice	1,516	
	Environmental Protection Agency	1,162	
	U.S. Postal Service	960	
	Department of Treasury	922	
	Department of Health & Human Services	502	
	General Services Administration	245	
	Department of Transportation	126	
	Other Agencies and Customers	58	
		-----	\$1,467,543
6645	Time Instruments		
	Department of Defense	\$2,846	
	Department of Justice	1,950	
	Bureau of Prisons	1,764	
	Department of Homeland Security	1,103	
	Social Security Administration	816	
	Department of Transportation	196	
	General Services Administration	132	
	Department of Health & Human Services	123	
	Department of Commerce	82	
	Department of Agriculture	76	
		-----	\$9,088
6660	Parachutes		
	Department of Commerce	\$290,000	
	Department of Defense	5,324	
		-----	\$295,324
6920	Armament Training Devices		
	Department of Defense	\$313,648	
	Other Agencies and Customers	27,392	
		-----	\$341,040
7105	Household Furniture		

General Services Administration	\$1,409,293
Bureau of Prisons	483,724
Department of Defense	178,207
Department of Homeland Security	10,823
Other Agencies and Customers	5,124
Department of Transportation	4,892
Department of Agriculture	4,834
Department of Justice	4,374
Department of Interior	2,030
Department of Health & Human Services	431
Social Security Administration	263

\$2,103,995 *

7110 Office Furniture

Department of Defense	\$44,165,185
General Services Administration	12,756,944
Social Security Administration	7,829,386
Department of Justice	6,718,129
Department of Homeland Security	6,512,091
Bureau of Prisons	5,963,040
Department of Veterans Affairs	3,704,876
Department of Agriculture	3,434,559
Department of Transportation	2,548,315
Department of Interior	2,142,896
Department of Health & Human Services	1,288,809
Securities Exchange Commission	744,369
Department of Treasury	529,252
Other Agencies and Customers	510,869
Department of Labor	489,745
Department of Commerce	432,239
Department of State	87,501
Federal Retirement Thrift Investment Board	65,583
Smithsonian Institution	29,991
U.S. Courts	29,378
National Aeronautics & Space Administration	28,834
Federal Deposit Insurance Corporation	21,011
Environmental Protection Agency	16,608
Department of Housing & Urban Development	8,925
Department of Energy	8,435
Executive Office of the President	4,220
Nuclear Regulatory Commission	3,259
Department of Education	3,168
Small Business Administration	2,570
National Archives & Records Administration	432
Office of Personnel Management	185

\$100,080,804

7125 Cabinets, Lockers, Bins and Shelving

Department of Defense	\$8,591,899
General Services Administration	2,869,389

	Bureau of Prisons	2,324,587	
	Other Agencies and Customers	122,618	
	Department of Justice	56,066	
	Department of Homeland Security	29,096	
	Department of Veterans Affairs	28,741	
	Department of Agriculture	7,612	
	Social Security Administration	7,508	
	Department of Health & Human Services	5,104	
	Department of Transportation	5,060	
	Department of Interior	3,588	
	Department of Labor	839	
		-----	\$14,052,107
7195	Miscellaneous Furniture & Fixtures		
	Bureau of Prisons	\$2,146,093	
	Department of Defense	45,989	
	Department of Justice	1,299	
		-----	\$2,193,381
7210	Household Furnishings		
	Department of Defense	\$7,251,929	
	Bureau of Prisons	6,461,733	
	General Services Administration	3,695,602	
	Other Agencies and Customers	654,647	
	Department of Homeland Security	201,451	
	Department of Agriculture	38,984	
	Department of Interior	13,628	
	Department of Veterans Affairs	12,112	
	Department of Treasury	8,664	
	Department of Justice	2,065	
		-----	\$18,340,815
7230	Draperies/Awnings/Shades		
	Department of Defense	\$882,329	
	Other Agencies and Customers	191,966	
	Department of Justice	890	
	Department of Labor	333	
	Bureau of Prisons	300	
		-----	\$1,075,818
7240	Household/Commercial Containers		
	General Services Administration	\$50,586	
	Other Agencies and Customers	13,000	
	Bureau of Prisons	4,012	

	Department of Interior	1,056	
	Department of Defense	176	
		-----	\$68,830
7320	Kitchen Equipment and Appliances		
	Bureau of Prisons	\$83,254	
	Department of Homeland Security	34,058	
		-----	\$117,312
7340	Plastic Cutlery & Flatware		
	Bureau of Prisons		\$186,885
7350	Plastic Tableware		
	Bureau of Prisons		\$1,271,713
7510	Office Supplies		
	General Services Administration	\$3,288,187	
	Other Agencies and Customers	618,349	
	Bureau of Prisons	85,010	
	Department of Defense	15,207	
	Federal Retirement Thrift Investment Board	2,117	
	Department of Agriculture	265	
	Department of Transportation	136	
	Department of Justice	114	
	Department of Interior	110	
	Social Security Administration	69	
	Small Business Administration	33	
	Department of Energy	9	
	Department of Homeland Security	5	
	Department of Labor	5	
		-----	\$4,009,616
7530	Stationery/Record Forms		
	Bureau of Prisons	\$286,754	
	Department of Justice	204,072	
	Department of Agriculture	119,020	
	Other Agencies and Customers	97,832	
	General Services Administration	67,101	
	U.S. Courts	40,554	
	Department of Defense	13,868	
	Federal Retirement Thrift Investment Board	13,391	
	Department of Transportation	5,505	

	Department of Interior	3,399	
	Department of Homeland Security	184	
		-----	\$851,680
7540	Standard Forms		
	Bureau of Prisons	\$845,179	
	Federal Retirement Thrift Investment Board	320,321	
	General Services Administration	288,930	
	U.S. Courts	55,750	
	Selective Service System	21,342	
	Department of Transportation	15,371	
	Department of Justice	11,806	
	Other Agencies and Customers	6,650	
	Department of Veterans Affairs	3,040	
	Department of Defense	2,720	
	Department of Interior	1,929	
	Department of State	1,920	
		-----	\$1,574,958
7690	Miscellaneous Printed Matter		
	Other Agencies and Customers	\$254,937	
	Department of Agriculture	140,769	
	Department of Homeland Security	65,188	
	Bureau of Prisons	53,968	
	Department of Defense	45,786	
	Department of Justice	33,666	
	Department of Interior	17,946	
	Department of Energy	4,531	
	U.S. Courts	3,917	
	Department of Veterans Affairs	1,962	
	Department of Commerce	1,719	
	General Services Administration	1,012	
	Department of Transportation	18	
		-----	\$625,419
8105	Bags and Sacks		
	Bureau of Prisons	\$435,312	
	Department of Defense	65,700	
	General Services Administration	29,286	
		-----	\$530,298
8305	Textile Fabrics		
	General Services Administration	\$247,399	
	Other Agencies and Customers	1,208	

		-----	\$248,607
8340	Tents and Tarpaulins		
	General Services Administration	\$320,827	
	Department of Defense	7,000	
		-----	\$327,827
8405	Outerwear, Men's		
	Department of Defense	\$12,400,533	
	Bureau of Prisons	117,021	
		-----	\$12,517,554
8410	Women's Shirts		
	Department of Defense		\$1,314,915
8415	Clothing, Special Purpose		
	Department of Defense	\$115,004,427	
	Bureau of Prisons	8,869,621	
	General Services Administration	2,286,039	
	Department of Homeland Security	52,260	
	Other Agencies and Customers	6,460	
	Department of Agriculture	420	
	Department of Veterans Affairs	228	
	Department of Interior	132	
		-----	\$126,219,587
8420	Men's Underwear and Nightwear		
	Bureau of Prisons	\$2,033,907	
	Department of Defense	790,391	
		-----	\$2,824,298
8455	Badges and Insignia		
	Department of Homeland Security	\$30,980	
	Social Security Administration	21,002	
	Department of Interior	6,068	
	Bureau of Prisons	5,872	
	Department of Defense	5,817	
	Department of Justice	3,195	
	Department of Transportation	1,125	
	Department of Agriculture	655	

	Other Agencies and Customers	363	
	National Archives & Records Administration	113	
	U.S. Courts	29	
	Department of Veterans Affairs	28	
		-----	\$75,247
8465	Individual Equipment		
	Bureau of Prisons	\$49,661	
	Department of Defense	1,290	
		-----	\$50,951
8470	Armor, Personal		
	Department of Defense	\$57,884,512	
	Bureau of Prisons	279,807	
	Department of Justice	55,841	
		-----	\$58,220,160
9520	Other Misc. Fabricated Metal Products Mfg.		
	Bureau of Prisons		\$186,465
9905	Signs, Ad Displays and I.D. Plates		
	Department of Defense	\$2,337,501	
	General Services Administration	952,865	
	Bureau of Prisons	887,557	
	Other Agencies and Customers	681,248	
	Department of Agriculture	334,369	
	Department of Interior	308,029	
	Department of Homeland Security	187,448	
	Social Security Administration	88,273	
	Department of Veterans Affairs	70,445	
	Department of Justice	51,789	
	Department of Transportation	48,584	
	Agency for International Development	22,129	
	Department of Treasury	18,136	
	U.S. Courts	14,763	
	Department of Commerce	13,899	
	Department of Health & Human Services	9,520	
	Department of Energy	4,179	
	U.S. Postal Service	2,973	
	Environmental Protection Agency	1,423	
	National Aeronautics & Space Administration	400	
	Department of State	339	
	Executive Office of the President	242	
	Nuclear Regulatory Commission	192	
	Department of Labor	17	

		-----	\$6,036,320
D308	Drawing Conversion Services		
	Department of Interior	\$70,556	
	Department of Homeland Security	23,464	
		-----	\$94,020
J023	Vehicular Repair Services		
	Department of Defense		\$1,434,247
J025	Vehicular Component Repair Services		
	Department of Defense		\$476,183
J039	Material Handling Equipment Repair Services		
	Department of Defense		\$30,038
J081	Textile Repair/Modification Services		
	Department of Defense	\$10,366	
	Other Agencies and Customers	6,368	
		-----	\$16,734
J084	Equipment Assembly Services		
	Bureau of Prisons	\$7,084	
	Department of Defense	3,000	
		-----	\$10,084
J085	Toiletry Kitting Services		
	Bureau of Prisons	\$1,017,668	
	Other Agencies and Customers	88,057	
	Department of Homeland Security	42,954	
		-----	\$1,148,679
K023	Retrofitting Services		
	Department of Homeland Security	\$6,144,144	
	Department of Defense	3,762,648	

	Bureau of Prisons	966,767	
	Department of Agriculture	229,308	
	Department of Justice	87,676	
	Department of Interior	39,382	
	General Services Administration	906	
		-----	\$11,230,831
K054	Modification of Prefabricated Metal Buildings & Components		
	Department of Defense		\$3,742,192
K058	Communication Equipment Modification Services		
	Department of Defense		\$353,531
R604	Distribution Services		
	Bureau of Prisons	\$2,945,061	
	Department of Agriculture	3,672	
	Department of Veterans Affairs	2,412	
	Department of Homeland Security	1,072	
	Department of Defense	28	
		-----	\$2,952,245
R699	Other Administrative Support Services		
	Department of Homeland Security		\$823,180
S209	Laundry Services		
	Department of Defense	\$2,417,574	
	Bureau of Prisons	17,988	
		-----	\$2,435,562
T011	Printing & Binding Services		
	Federal Retirement Thrift Investment Board	\$509,334	
	Bureau of Prisons	62,368	
	Environmental Protection Agency	41,328	
	Other Agencies and Customers	24,488	
		-----	\$637,518
T099	Miscellaneous Printing Services		
	Department of Defense	\$6,102,344	

Department of Homeland Security	1,330,900	
Department of Justice	363,315	
Bureau of Prisons	117,980	
Department of Agriculture	7,132	
Department of Interior	5,352	
Department of Veterans Affairs	4,072	
Nuclear Regulatory Commission	1,532	
Other Agencies and Customers	341	
Social Security Administration	70	
	-----	\$7,933,038
Product-related Services & Other		
Support Services	Various Customers	\$3,833,340
Raw Materials Sub-assemblies	Various Customers	\$1,948,540
	Central Office Adjustment	(\$43,246)
	Total FPI Sales to Gov't Agencies	\$444,725,558
	Repatriation Sales	\$504,409
	Subcontracting Activities	11,431,476
	Recycling Sales	17,916,925
	Commercial Market Services	5,425,560
	Customer Vehicle Reimbursement	53,333,515
	Total FPI Sales for FY 2013	Subtotal \$533,337,443

* FPI provides products in FSC 7105 through a partnership with a private vendor.
The sales figure shown above for FSC 7105 reflects the amount of FPI sales, and does not reflect any price adjustments made by the private vendor.

SECTION II - FY 2013 FPI SALES BY 4-DIGIT SIC INDUSTRY CODE
10/01/12 to 9/30/13

SIC Industry	SIC Industry Description	Sales	% of Total
2211	Broadwoven Fabrics, Cotton	\$1,383,977	0.26%
2231	Broadwoven Fabrics, Wool	3,246,383	0.61%
2321	Men's & Boys' Shirts, Except Work	6,638,474	1.24%
2322	Men's & Boys' Underwear & Nightwear	4,010,395	0.75%
2326	Men's & Boys' Work Clothing	73,896,527	13.86%
2329	Men's & Boys' Clothing, N.E.C.	27,262,007	5.11%
2331	Women's Shirts	1,314,915	0.25%
2381	Cotton Work Gloves	47,778	0.01%
2391	Curtains & Drapes	1,075,818	0.20%
2392	Housefurnishings	6,933,363	1.30%
2393	Textile Bags	1,195,426	0.22%
2394	Canvas & Related Products	333,027	0.06%
2396	Automotive & Apparel Trimmings	7,933,038	1.49%
2399	Textile Products, N.E.C.	346,275	0.06%
2514	Metal Household Furniture	2,103,995	0.39%
2515	Mattresses & Foundations	7,025,699	1.32%
2521	Wood Office Furniture	21,585,581	4.05%
2522	Non-Wood Office Furniture	78,495,223	14.72%
2542	Office/Store Fixtures, Non-Wood	14,148,746	2.65%
2599	Furniture & Fixtures, N.E.C.	390,076	0.07%
2752	Commercial Printing, Lithographic	6,400,642	1.20%
2759	Commercial Printing, N.E.C.	91,313	0.02%
2761	Manifold Business Forms	1,207,236	0.23%
3089	Plastic Products, N.E.C.	1,509,046	0.28%
3151	Leather Gloves & Mittens	2,252,717	0.42%
3429	Hardware, N.E.C.	17,258	0.00%
3433	Solar Heating Systems Manufacturing	72,100	0.01%
3442	Metal Doors & Frames	787,079	0.15%
3444	Sheet Metal Work	2,013,798	0.38%
3446	Architectural Metal Work	552,089	0.10%
3448	Prefabricated Metal Buildings and Components	3,742,192	0.70%
3469	Metal Stampings, N.E.C.	63,630	0.01%
3479	Coating & Engraving	75,247	0.01%
3496	Miscellaneous Fabricated Wire Products	37,084	0.01%
3499	Fabricated Metal Products, N.E.C.	1,832,543	0.34%
3564	Industrial Filters	3,257,299	0.61%
3643	Current Carrying Wiring Devices	39,588,562	7.42%
3646	Commercial, Indust. & Institutional Lighting Fixture	1,640	0.00%
3648	Lighting Equipment, N.E.C.	51,356	0.01%
3663	Radio Mounts	1,445	0.00%
3672	Miscellaneous Electronic Components	3,115,139	0.58%
3691	Storage Batteries	20,983	0.00%

3842	Orthopedic/Prosthetic/Surgical Equipment	85,371,288	16.01%
3851	Ophthalmic Goods	1,812,811	0.34%
3873	Time Measuring Instruments	\$9,088	0.00%
3993	Signs & Advertising Displays	4,728,882	0.89%
3999	All Other Miscellaneous Metal Product Manuf.	2,400	0.00%
7218	Laundry Services	2,435,562	0.46%
7371	Drawing Conversion Programming	94,020	0.02%
7389	Miscellaneous Business Services, N.E.C.	4,934,188	0.93%
7532	Customizing Vehicle Services	11,230,831	2.11%
7538	Vehicular Repair Services	1,434,247	0.27%
7539	Auto Repair Services, N.E.C.	476,183	0.09%
7699	Miscellaneous Repair Services, N.E.C.	400,303	0.08%
	Product-Related Services & Other Support Services	3,833,340	0.72%
	Raw Mat'ls & Sub-Assemblies	1,948,540	0.37%
	Central Office Adjustment	(43,246)	-0.01%
	Total FPI Sales to Gov't Agencies	\$444,725,558	83.39%
	Repatriation Sales	504,409	0.09%
	Subcontracting Activities	11,431,476	2.14%
	Recycling Sales	17,916,925	3.36%
	Commercial Market Services	5,425,560	1.02%
	Customer Vehicle Reimbursement	53,333,515	10.00%

	Total FPI Sales for FY 2013	\$533,337,443	100.00%