

SECTION I - FY 2012 FPI SALES BY 4-DIGIT FSC CODE AND CUSTOMER
10/01/11 to 9/30/12

FSC Code	FSC Description & Customer/Agency	Sales
2590	Miscellaneous Vehicular Components	
	Department of Defense	\$564,431
3920	Miscellaneous Material Handling Equipment	
	Department of Defense	\$98,389
	Bureau of Prisons	13,500
	Department of Homeland Security	9,769
	National Archives & Records Administration	1,500

		\$123,158
3990	Miscellaneous Material Handling Equipment	
	Department of Defense	\$1,446,042
	Bureau of Prisons	26,875
	Department of Health & Human Services	24,458
	Department of Justice	7,755
	Department of Agriculture	1,722

		\$1,506,852
4240	Safety & Rescue Equipment	
	General Services Administration	\$499,957
	Department of Veterans Affairs	1,439
	Bureau of Prisons	1,393
	Other Agencies and Customers	520
	Department of Defense	(2,703)

		\$500,606
4460	Industrial Filters	
	Department of Defense	\$998,606
	Other Agencies and Customers	934,651
	Department of Veterans Affairs	670,431
	Bureau of Prisons	487,889
	Department of Commerce	71,172
	Social Security Administration	63,655
	U.S. Courts	60,570
	Department of Justice	43,329
	Department of Homeland Security	22,718
	Department of Energy	12,121
	Department of Treasury	8,713
	Department of Transportation	3,098
	Environmental Protection Agency	2,690
	Department of Interior	948
	Department of Agriculture	178
	Department of Labor	167

		\$3,380,936

FSC Code	FSC Description & Customer/Agency		Sales
5140	Tool Bags		
	General Services Administration	\$486,318	
	Other Agencies and Customers	436	
	Department of Defense	44	
		-----	\$486,798
5340	Miscellaneous Hardware		
	General Services Administration	\$254,415	
	Department of Defense	67,897	
		-----	\$322,312
5660	Fencing, Fences, and Gates		
	Bureau of Prisons	\$289,284	
	Department of Defense	8,347	
		-----	\$297,631
5670	Building Components, Pre-fabricated		
	Bureau of Prisons	\$257,851	
	Other Agencies and Customers	2,274	
		-----	\$260,125
5820	Radio Mounts		
	Department of Defense		\$294,516
5895	Miscellaneous Communications Equipment		
	Department of Defense		\$42,724,675
5935	Connectors, Electrical		
	Department of Defense		\$28,015
5965	Components for Speakers/Headsets/Microphones		
	Department of Defense		\$467,086
5975	Cable, Cord and Wire Assemblies		
	Department of Defense		\$42,341
5995	Cable, Cord, and Wire Assemblies		
	Department of Defense		\$3,595,060

FSC Code	FSC Description & Customer/Agency	Sales
5998	Circuit Cards	
	Department of Defense	\$4,142
5999	Miscellaneous Electrical and Electronic Components	
	Department of Defense	\$6,870,556
6020	Cable, Cord and Wire Assemblies	
	Department of Defense	\$908,998
6110	Electrical Control Equipment	
	Department of Defense	\$62,800
6117	SolarHeating Systems Manufacturing	
	Department of Defense	\$53,856
6150	Miscellaneous Electrical Power/Distribution Equipment	
	Department of Defense	\$3,980,026
	General Services Administration	397,323

		\$4,377,349
6160	Battery Boxes	
	Department of Defense	\$75,777
6230	Electric Portable Hand Lighting Equipment	
	General Services Administration	\$82,542
	Department of Defense	6,068

		\$88,610
6532	Hospital/Surgical Clothing	
	Department of Defense	\$34,170
	Bureau of Prisons	10,578

		\$44,748

FSC Code	FSC Description & Customer/Agency	Sales
6540	Optical Instruments/Equipment	
	Bureau of Prisons	\$900,207
	Department of Defense	200,993
	Department of Veterans Affairs	22,792
	Department of Homeland Security	11,661
	Department of Interior	9,797
	Department of Agriculture	5,050
	Department of Treasury	2,274
	Nuclear Regulatory Commission	1,885
	Department of Justice	1,391
	General Services Administration	977
	Department of Transportation	725
	U.S. Postal Service	693
	Environmental Protection Agency	498
	Department of Health & Human Services	193
	Other Agencies and Customers	162
	Department of Energy	137
	Department of Labor	54

		\$1,159,489
6645	Time Instruments	
	Department of Defense	\$3,080
	Bureau of Prisons	1,876
	Social Security Administration	778
	Department of Justice	342
	Department of Homeland Security	322
	Department of Health & Human Services	82
	Department of Interior	41
	Department of Agriculture	41

		\$6,562
6660	Parachutes	
	Department of Defense	\$14,538
6920	Armament Training Devices	
	Department of Defense	\$15,410
7105	Household Furniture	
	General Services Administration	\$1,067,156
	Bureau of Prisons	357,013
	Department of Defense	220,761
	Other Agencies and Customers	38,525
	Department of Homeland Security	6,379
	Department of Justice	6,147
	Department of Health & Human Services	5,456
	Department of Transportation	4,180
	Department of Agriculture	3,687
	Department of Interior	2,399
	Social Security Administration	791
	Department of Labor	526
	Department of Veterans Affairs	526

		\$1,713,546 *

FSC Code	FSC Description & Customer/Agency	Sales
7110	Office Furniture	
	Department of Defense	\$63,044,548
	General Services Administration	21,367,221
	Social Security Administration	16,703,452
	Department of Justice	10,923,783
	Bureau of Prisons	5,539,721
	Department of Agriculture	4,591,050
	Department of Health & Human Services	4,550,157
	Department of Homeland Security	3,547,505
	Department of Transportation	3,000,618
	Department of Labor	2,490,957
	Department of Interior	1,826,151
	Department of Veterans Affairs	1,297,583
	Department of Treasury	931,797
	Other Agencies and Customers	862,431
	Department of Commerce	370,797
	U.S. Courts	351,267
	Department of Housing & Urban Development	298,085
	Securities Exchange Commission	278,530
	Department of State	137,350
	National Aeronautics & Space Administration	105,349
	Executive Office of the President	49,869
	Department of Energy	43,625
	Office of Personnel Management	27,992
	Environmental Protection Agency	20,047
	Department of Education	11,650
	Small Business Administration	4,470
	U.S. Agency for International Development	3,995
	Nuclear Regulatory Commission	3,620
	National Archives & Records Administration	411
	Smithsonian Institution	319

		\$142,384,350
7125	Cabinets, Lockers, Bins and Shelving	
	Department of Defense	\$7,163,398
	General Services Administration	3,913,091
	Bureau of Prisons	2,095,383
	Department of Justice	179,010
	Other Agencies and Customers	176,410
	Department of Homeland Security	51,934
	Department of Labor	37,104
	Department of Interior	36,270
	Smithsonian Institution	33,539
	Social Security Administration	16,720
	Department of Veterans Affairs	10,580
	Department of Transportation	6,325
	Department of Energy	5,175
	Department of Agriculture	1,361
	Department of Health & Human Services	195

		\$13,726,495

FSC Code	FSC Description & Customer/Agency		Sales
7195	Miscellaneous Furniture & Fixtures		
	Bureau of Prisons	\$1,316,948	
	Department of Defense	6,847	
	General Services Administration	2,221	
	Department of Justice	1,383	
	Department of Homeland Security	286	
		-----	\$1,327,685
7210	Household Furnishings		
	Bureau of Prisons	\$9,522,003	
	Department of Defense	3,404,984	
	General Services Administration	3,219,668	
	Department of Justice	1,372	
	Department of Homeland Security	135,535	
	Department of Veterans Affairs	26,034	
	Department of Agriculture	19,288	
	Other Agencies and Customers	17,810	
	Department of Health & Human Services	17,394	
	Department of Interior	13,684	
	Department of Treasury	4,560	
	Department of Labor	2,573	
		-----	\$16,384,905
7230	Draperies/Awnings/Shades		
	Department of Defense	\$1,008,119	
	Department of Homeland Security	4,569	
		-----	\$1,012,688
7240	Household/Commercial Containers		
	General Services Administration	\$102,711	
	Other Agencies and Customers	10,480	
	Department of Justice	176	
		-----	\$113,367
7320	Kitchen Equipment and Appliances		
	Bureau of Prisons	\$135,811	
	Department of Homeland Security	5,242	
	Department of Defense	2,760	
	Department of Health & Human Services	5,160	
	General Services Administration	4,295	
		-----	\$153,268

FSC Code	FSC Description & Customer/Agency		Sales
7340	Plastic Cutlery & Flatware		
	Bureau of Prisons	\$194,370	
	Department of Justice	1,620	
		-----	\$195,990
7350	Plastic Tableware		
	Bureau of Prisons	\$962,662	
	Department of Justice	63,102	
		-----	\$1,025,764
7510	Office Supplies		
	General Services Administration	\$4,146,553	
	Other Agencies and Customers	632,373	
	Bureau of Prisons	47,985	
	Department of Defense	10,612	
	Federal Retirement Thrift Investment Board	3,372	
	Social Security Administration	36	
	U.S. Courts	(18)	
		-----	\$4,840,913
7520	Office Devices and Accessories		
	General Services Administration		\$10,465
7530	Stationery/Record Forms		
	U.S. Courts	\$341,652	
	Bureau of Prisons	281,400	
	Department of Justice	274,890	
	General Services Administration	157,035	
	Department of Agriculture	118,366	
	Other Agencies and Customers	106,008	
	Federal Retirement Thrift Investment Board	44,850	
	Department of Defense	10,896	
	Department of Interior	5,283	
	Social Security Administration	4,046	
	Department of Transportation	3,860	
	Department of Homeland Security	3,338	
	Department of Veterans Affairs	2,160	
	Executive Office of the President	1,647	
	Environmental Protection Agency	1,573	
	National Archives & Records Administration	1,548	
	U.S. Postal Service	687	
		-----	\$1,359,239

FSC Code	FSC Description & Customer/Agency		Sales
7540	Standard Forms		
	General Services Administration	\$518,433	
	Bureau of Prisons	500,385	
	Selective Service System	334,633	
	Federal Retirement Thrift Investment Board	212,199	
	Other Agencies and Customers	156,324	
	U.S. Courts	82,113	
	Department of Justice	27,064	
	Environmental Protection Agency	9,814	
	Department of Defense	2,248	
	Department of State	1,800	
	Department of Transportation	1,584	
	Department of Education	440	
	Department of Interior	356	
	Department of Agriculture	240	
		-----	\$1,847,633
7690	Miscellaneous Printed Matter		
	Other Agencies and Customers	\$293,210	
	Department of Agriculture	102,601	
	Department of Justice	60,691	
	Department of Defense	59,712	
	Bureau of Prisons	56,372	
	Department of Interior	50,892	
	Department of Homeland Security	41,157	
	Department of Transportation	6,789	
	U.S. Courts	3,590	
	Department of Veterans Affairs	1,921	
	Department of Commerce	682	
	General Services Administration	370	
	Environmental Protection Agency	234	
		-----	\$678,221
8105	Bags and Sacks		
	Bureau of Prisons	\$383,986	
	Department of Justice	114,874	
	Department of State	70,610	
	Department of Defense	43,481	
	General Services Administration	38,905	
	U.S. Courts	199	
		-----	\$652,055

FSC Code	FSC Description & Customer/Agency		Sales
8305	Textile Fabrics		
	Department of Defense	\$474,359	
	General Services Administration	202,292	
	Bureau of Prisons	17,710	
	Department of Treasury	8,400	
	Department of Veterans Affairs	2,688	
		-----	\$705,449
8340	Tents and Tarpaulins		
	General Services Administration	\$434,651	
	Bureau of Prisons	345	
		-----	\$434,996
8405	Outerwear, Men's		
	Department of Defense	\$8,201,721	
	Bureau of Prisons	116,457	
	Department of Agriculture	25	
		-----	\$8,318,203
8410	Women's Shirts		
	Department of Defense		\$984,845
8415	Clothing, Special Purpose		
	Department of Defense	\$80,849,415	
	Bureau of Prisons	9,600,983	
	General Services Administration	305,195	
	Department of Homeland Security	38,718	
	Department of Justice	24,531	
	Department of Interior	2,475	
	Department of Energy	540	
	Department of Agriculture	209	
		-----	\$90,822,066
8420	Men's Underwear and Nightwear		
	Bureau of Prisons	\$1,163,691	
	Department of Defense	599,465	
		-----	\$1,763,156

FSC Code	FSC Description & Customer/Agency	Sales
8455	Badges and Insignia	
	Department of Homeland Security	\$27,662
	Department of Interior	5,718
	Bureau of Prisons	5,213
	Department of Justice	2,441
	Social Security Administration	2,143
	Department of Transportation	1,413
	Department of Agriculture	1,015
	Department of Defense	798
	Department of Health & Human Services	613
	U.S. Courts	607
	Department of Veterans Affairs	246
	Other Agencies and Customers	150

		\$48,019
8465	Individual Equipment	
	Other Agencies and Customers	\$550,000
	Department of Defense	387,710
	Bureau of Prisons	20,557
	Department of Justice	57

		\$958,324
8470	Armor, Personal	
	Department of Defense	\$63,842,114
	Department of Justice	6,519,417
	Bureau of Prisons	678,820

		\$71,040,351
9520	Key Shields	
	Bureau of Prisons	\$1,320

FSC Code	FSC Description & Customer/Agency	Sales
9905	Signs, Ad Displays and I.D. Plates	
	Department of Defense	\$2,232,362
	Bureau of Prisons	930,841
	Department of Agriculture	765,258
	Department of Transportation	676,176
	Department of Interior	637,722
	General Services Administration	341,928
	Other Agencies and Customers	258,033
	Department of Homeland Security	195,341
	Department of Justice	173,292
	Department of Veterans Affairs	113,602
	U.S. Courts	37,227
	U.S. Postal Service	31,870
	Department of Commerce	29,109
	Social Security Administration	19,991
	Department of Energy	16,783
	Securities Exchange Commission	12,342
	Department of Labor	3,159
	Department of Health & Human Services	2,350
	Department of Education	2,345
	Department of Treasury	922
	National Archives & Records Administration	583
	National Aeronautics & Space Administration	220
	Nuclear Regulatory Commission	50
	Office of Personnel Management	16
	Government Accountability Office	8
	Agency for International Development	8

		\$6,481,538
D308	Drawing Conversion Services	
	Department of Interior	\$31,726
	Department of Homeland Security	748

		\$32,474
H359	Electronics Testing Laboratories	
	Other Agencies and Customers	\$36,545

FSC Code	FSC Description & Customer/Agency		Sales
J023	Vehicular Repair Services		
	Department of Defense		\$1,119,628
J025	Vehicular Component Repair Services		
	Department of Defense	\$411,622	
	Bureau of Prisons	6,000	
		-----	\$417,622
J039	Material Handling Equipment Repair Services		
	Department of Defense		\$186,056
J081	Textile Repair/Modification Services		
	Department of Defense	\$85,272	
	Other Agencies and Customers	9,321	
	Bureau of Prisons	4,292	
		-----	\$98,885
J084	Equipment Assembly Services		
	Bureau of Prisons	\$2,500	
	Department of Defense	443	
		-----	\$2,943
J085	Toiletry Kitting Services		
	Bureau of Prisons	\$149,349	
	Department of Homeland Security	14,820	
	Department of Justice	8,007	
		-----	\$172,176
K023	Retrofitting Services		
	Department of Homeland Security	\$11,497,357	
	Department of Defense	2,158,152	
	Department of Agriculture	498,889	
	Department of Justice	22,469	
	Department of Interior	6,371	
	General Services Administration	3,844	
	Bureau of Prisons	950	
	Other Agencies and Customers	100	
		-----	\$14,188,132

FSC Code	FSC Description & Customer/Agency	Sales
K054	Modification of Prefabricated Metal Buildings & Components	
	Department of Defense	\$4,329,707
K058	Communication Equipment Modification Services	
	Department of Defense	\$352,259
R604	Distribution Services	
	Bureau of Prisons	\$3,419,582
	Department of Agriculture	3,528
	Department of Veterans Affairs	1,122
	Other Agencies and Customers	787
	Department of Defense	396
	Department of Interior	30

		\$3,425,445
R699	Other Administrative Support Services	
	Department of Homeland Security	\$463,027
S209	Laundry Services	
	Department of Defense	\$2,315,183
	Bureau of Prisons	16,965
	Other Agencies and Customers	1,039

		\$2,333,187
T011	Printing & Binding Services	
	Federal Retirement Thrift Investment Board	\$1,022,191
	Department of Transportation	213,930
	Environmental Protection Agency	193,822
	Department of Justice	144,394
	Bureau of Prisons	56,051
	Department of Defense	23,479
	U.S. Courts	11,059
	General Services Administration	4,050
	Department of Veterans Affairs	2,931

		\$1,671,907

FSC Code	FSC Description & Customer/Agency	Sales
T099	Miscellaneous Printing Services	
	Department of Defense	\$4,191,181
	Department of Homeland Security	728,002
	Department of Justice	321,088
	Bureau of Prisons	313,520
	Department of Veterans Affairs	44,227
	Department of Agriculture	18,629
	Department of Commerce	14,000
	Department of Interior	13,509
	Nuclear Regulatory Commission	4,592
	Other Agencies and Customers	1,230
	U.S. Courts	865
	Social Security Administration	294

		\$5,651,137
	Product-related Services & Other Support Services Various Customers	\$1,848,522
	Raw Materials Sub-assemblies Various Customers	\$3,496,303
	Central Office Adjustment	(\$811)
	Total FPI Sales to Gov't Agencies	\$477,087,372
	Pilot Project Revenues	\$7,552
	Subcontracting Activities	22,473,207
	Recycling Sales	15,562,682
	Commercial Market Services	7,333,032
	Customer Vehicle Reimbursement	83,649,677
	Total FPI Sales for FY 2012	Subtotal \$606,113,522

* FPI provides products in FSC 7105 through a partnership with a private vendor. The sales figure shown above for FSC 7105 reflects the amount of FPI sales, and does not reflect any price adjustments made by the private vendor.

SECTION II - FY 2012 FPI SALES BY 4-DIGIT SIC INDUSTRY CODE

10/01/11 to 9/30/12

SIC ndustry	SIC Industry Description	Sales	% of Total
2211	Broadwoven Fabrics, Cotton	\$2,527,156	0.42%
2231	Broadwoven Fabrics, Wool	\$470,496	0.08%
2321	Men's & Boys' Shirts, Except Work	3,265,110	0.54%
2322	Men's & Boys' Underwear & Nightwear	2,510,104	0.41%
2326	Men's & Boys' Work Clothing	55,560,807	9.17%
2329	Men's & Boys' Clothing, N.E.C.	25,826,690	4.26%
2331	Women's Shirts	984,845	0.16%
2381	Cotton Work Gloves	27,740	0.00%
2391	Curtains & Drapes	1,012,688	0.17%
2392	Housefurnishings	5,318,570	0.88%
2393	Textile Bags	2,517,265	0.42%
2394	Canvas & Related Products	440,196	0.07%
2396	Automotive & Apparel Trimmings	5,651,137	0.93%
2399	Textile Products, N.E.C.	39,462	0.01%
2499	Wood Products, N.E.C.	10,465	0.00%
2514	Metal Household Furniture	1,713,546	0.28%
2515	Mattresses & Foundations	8,774,132	1.45%
2521	Wood Office Furniture	29,911,938	4.94%
2522	Non-Wood Office Furniture	112,472,412	18.56%
2542	Office/Store Fixtures, Non-Wood	15,184,696	2.51%
2599	Furniture & Fixtures, N.E.C.	546,893	0.09%
2752	Commercial Printing, Lithographic	8,924,647	1.47%
2759	Commercial Printing, N.E.C.	47,504	0.01%
2761	Manifold Business Forms	1,425,762	0.24%
3089	Plastic Products, N.E.C.	1,297,531	0.21%
3151	Leather Gloves & Mittens	287,407	0.05%
3429	Hardware, N.E.C.	254,415	0.04%
3433	Solar Heating Systems Manufacturing	53,856	0.01%
3442	Metal Doors & Frames	260,125	0.04%
3444	Sheet Metal Work	1,057,218	0.17%
3446	Architectural Metal Work	48,651	0.01%
3448	Prefabricated Metal Buildings and Components	4,329,707	0.71%
3469	Metal Stampings, N.E.C.	108,167	0.02%
3479	Coating & Engraving	48,019	0.01%
3496	Miscellaneous Fabricated Wire Products	297,631	0.05%
3499	Fabricated Metal Products, N.E.C.	1,797,221	0.30%
3564	Industrial Filters	3,380,936	0.56%
3643	Current Carrying Wiring Devices	52,258,366	8.62%
3648	Lighting Equipment, N.E.C.	88,610	0.01%
3663	Radio/TV Communications, Equipment	625,270	0.10%
3678	Electronic Connectors	28,015	0.00%

3672	Miscellaneous Electronic Components	6,874,698	1.13%
3842	Orthopedic/Prosthetic/Surgical Equipment	84,287,171	13.91%
3851	Ophthalmic Goods	1,660,095	0.27%
3873	Time Measuring Instruments	\$6,562	0.00%
3993	Signs & Advertising Displays	4,700,012	0.78%
3999	Miscellaneous Fabricated Metal Products	1,035	0.00%
7218	Laundry Services	2,333,187	0.38%
7371	Drawing Conversion Programming	32,474	0.01%
7389	Miscellaneous Business Services, N.E.C.	4,063,591	0.67%
7532	Customizing Vehicle Services	14,188,132	2.34%
7538	Vehicular Repair Services	1,119,628	0.18%
7539	Auto Repair Services, N.E.C.	417,622	0.07%
7699	Miscellaneous Repair Services, N.E.C.	637,200	0.11%
8734	Electronics Testing Laboratories	36,545	0.01%
	Product-Related Services & Other Support Servic	1,848,522	0.30%
	Raw Mat'ls & Sub-Assemblies	3,496,303	0.58%
	Central Office Adjustment	(811)	0.00%
	Total FPI Sales to Gov't Agencies	\$477,087,372	78.71%
	Pilot Project Revenues	7,552	0.00%
	Subcontracting Activities	22,473,207	3.71%
	Recycling Sales	15,562,682	2.57%
	Commercial Market Services	7,333,032	1.21%
	Customer Vehicle Reimbursement	83,649,677	13.80%

	Total FPI Sales for FY 2012	\$606,113,522	100.00%