

CASE STUDY NO. 12



*Department of Defense, Headquarters Military Traffic Management Command, Alexandria, Virginia*

## Meeting the Demand for Quality, Competitive Pricing, and On-Time Installation

The timing was tight. The 18- to 24- month move plan from design to installation had been compressed into a 12-month timeframe. The move, a massive feat, involving the



transport of 1150 Military Traffic Management Command employees, would relocate the MTMC to a new and larger office space, one that needed to be expertly space planned, uniformly furnished with form, fit, and function, and operational with no downtime.

That's how the DOD's search for the right furnishings supplier began.

Bernard L. Walls, Chief, Logistics

Division, saw the inherent opportunity of starting all new. Instead of keeping the hodgepodge of freestanding furnishings they had acquired over the years, here was the chance to create a uniform environment.

His vision was to not only to accommodate the way employees worked but encourage their productivity and efficiency as well.

All the while maintaining an open space that looked as good as it performed. It allowed for ongoing growth and change. To satisfy actual users, Bernard

consulted with them regularly to gauge their preferences. Upon reviewing UNICOR's offerings, users and management alike were impressed with the product qualities, style and capabilities.

And UNICOR was up to the challenge.





## An Achievement in Function, Aesthetics, and Flexibility

With flexibility built into its design, UNICOR's line of Crescendo furnishings was an ideal fit for the MTMC's needs. Progressive in look, substantive in capability and timeless in design, Crescendo gave the space a streamlined look. And gave each employee a sense of personal space. For comfort, UNICOR gave extra consideration to individual needs. Chairs with passive lumbar support and with quality features like flexible arm adjustments were provided. UNICOR representatives even did in-service instruction on how to adjust chairs for the best fit. Half moveable half-round tables, chosen to encourage teaming, were an instant hit and have already become a popular space for group tasking. And employees have reported that they much appreciate the well-incorporated niceties like ergonomic keyboards and electrical outlets discreetly located at desk level.



## UNICOR Furnishes Satisfaction

Having saved millions of dollars by meeting their tight

relocation deadline, DOD is thrilled with

Unicor's responsive jump-to-it service. The space

is one in which people work productively and

comfortably. MTMC employees genuinely enjoy their new

office environment, even though they are in smaller per

square foot space. And as Bernard says, "The space just looks

bigger because the furniture works so efficiently into the

space." A sure sign that his vision, with UNICOR's

assistance, has been fulfilled.

**1** Mobile pedestals with cushioned top was the answer for the most flexible use of space when it came to temporary seating when space was at a premium.



**2** Crescendo's unique tile system will allow grow and change to occur with disturbing wiring or other occupants in the work environment. Shown here is both segmented and monolithic options.



**3** Electrical and communication connections at the desktop were a pre-requisite, so that end users could have maximum control of managing their space. Crescendo offers 4 different power and commutation port heights: Base power, ADA power, Bellline and Stand-Up power.



**4** Use of personnel kiosks was the perfect solution for professional employees in their new open space plan. Individuals were afforded 3 important ways to organize their personnel space. Wardrobe space for garments, bookcase open shelves for binder and books and lateral filing for office filing, all of this using vertical space, saving valuable floor space.



# Our Commitment To Excellence

It is our goal at UNICOR to be your number one

source of choice for government

products and services.

Our schedule of

products is the culmination of

five years of continuous change and

improvement. It comes with our commitment

to higher quality products, more responsive

customer service, and on-time delivery,

making UNICOR your first and only choice when

considering your next purchase.



**U.S. Department of Justice**

**UNICOR**

Federal Prison Industries, Inc.

CATMFCS500